

Hello _____, this is _____,

We haven't met yet, but I'm a real good friend of _____

or

We met at _____. Let me tell you why I'm calling.

I don't know if I told you I own a marketing business

here in _____ that's really on the grow and I'm

or

some business associates of mine

are looking for a few key people to expand with.

Let me ask you a question _____,

Are you open minded about business and developing income

strictly on the side or are you satisfied with your present

financial situation?

PAUSE

Great _____, listen

I don't know if you'd qualify for anything were doing and at
this point I don't know if we'd really be able to work together,

SO

You understand I can't promise you anything

BUT

I would be willing to take ABOUT 15 minutes out of my schedule and sit
down with you over a cup of coffee and run some marketing potentials

by you

I've got _____ or _____ of _____ week open

which _____ or _____ would be better for you?

GREAT _____ where are you located in town?

See you at _____ on _____.

THIS IS JUST A SHOT IN THE DARK

THAT'S A GOOD QUESTION THAT'S WHY WE NEED TO GET TOGETHER

**WHAT I DO _____ IS WORK WITH PEOPLE WHO ARE HAPPY WITH WHERE
THEY ARE, BUT KEEP THEIR OPTIONS OPEN TO INCREASE THEIR INCOME AND
BETTER THEMSELVES FINANCIALLY**